

The Karur Vysya Bank Limited, one of the leading Private Sector Banks in India, invites online applications for appointment of **Business Development Manager - Corporate Salary Channel (Job ID - 326)** from the qualified candidates.

Last Date of Online Registration

25.01.2023

Eligibility Criteria:

- Any Graduate / Post Graduate having passion on Sales.
- Age should be not more than 35 years.
- Any sales executives with experience of 3+ years in NTB Business Acquisition of CA , SA , RD , TD , LI , GI , MF , Investments, Asset X Sell etc. under Corporate Salary segment.
- Strong Corporate Salary Business knowledge in Liability Products Sale and Deepening Management.
- Excellent Communication Skills in English and Regional Language will be an added advantage.
- He or she may need to travel extensively and should be ready to mobile.

Selection Process:

Registration -> Personal Interview -> Offer -> Background Checks & Medicals -> Onboarding -> Posting.

Detailed Process Flow:

- Online Registration by Eligible Candidates as per the above mentioned criteria.
- Pre - Screened Candidates will be invited for personal interview with further details like (Mode, Date and Venue for Interview).
- Depending upon the number of vacancies, the Bank reserves the right to call for Personal Interview.
- Interview Invite will be informed to the candidates through **registered e-mail only**.

How to apply:

- Candidates are required to apply online through website www.kvb.co.in (careers page) and apply for the post of **Business Development Manager - Corporate Salary Channel (Job ID - 326)**. **No other means/ mode of application will be accepted.**
- Candidates should ensure to update their active personal email ID and mobile number only throughout the entire selection process.

Compensation:

Fixed pay - Depending upon current salary and Retrials, insurance etc. as per Standards + Variable Pay as per policy.

Roles & Responsibilities for BDE:

- Acquire and manage of bulk Employees Salary Accounts under the channel
- Required high level expertise in identification and acquisition of Employee Salary Accounts of Sizable Proprietary Concerns , Sizable Partnership Firms , Pvt Ltd Companies , Ltd Companies , LLP Companies , Central and State Govt departments , Quasi Govt departments , PSUs (Public Sector Undertakings) , International Companies operating from India , Foreign Consulates etc.
- Also to open CA to above mentioned entities as a pool account for salary upload to Group of Employees Accounts and day to day business operations
- Responsible for growing of Corporate Salary book through Deepening of existing clients and increase CA , SA , TD , RD , X Sell of Assets and X Sell of TPP for Income generation

Posting Locations: Across Tamil Nadu.